# INTERSTATES



# **ELECTRICAL DESIGN-BUILD**

BRING US YOUR AGGRESSIVE TIME FRAME, TIGHT BUDGET, AND COMPLEX CHALLENGES.

Interstates will deliver an industrial, electrical Design-Build experience that's easier to navigate, provides a higher return on investment, and lowers risk.

### WHY DESIGN-BUILD

Earlier Budgets. Faster Completion. Better Constructability.

### TRADITIONAL (DESIGN-BID-BUILD)



### **DESIGN-BUILD**

#### **LONGER TIMELINE**

Bidding and awarding multiple contracts add weeks to the project timeline. More handoff and kickoff meetings between project phases are needed. Construction does not start before the design is complete. If there are design issues, construction stops while project issues go back to the drawing board.



#### RAPID PROJECT DELIVERY

Bidding and award time is greatly reduced or eliminated altogether, giving time back to the project and getting your product to market. Design and construction happen simultaneously so any design issues are more easily addressed.

#### **TUNNEL VISION**

Much less collaboration and teamwork — each contractor focused on how to make money completing their own part of the project.



#### INNOVATIVE SOLUTIONS

More innovation and better constructability — the team can collaborate, find new ways to add value to your project, and share the risk. We align our goals around your goals.

### MANY MOVING PARTS TO MANAGE

Multiple contractors with their own goals in mind, resulting in communication gaps, finger-pointing, and change orders — meaning more headaches and less project performance for you.



#### SINGLE SOURCE RESPONSIBILITY

One single point of contact manages and takes responsibility for the entire project — removing coordinating, handling, and scheduling all the details off your plate.

#### FINANCIAL UNCERTAINTY AND RISK

Higher final costs, as it's common to see an artificially low number at bid time and aggressive change orders added to it.



#### EARLY, DEPENDABLE PRICING

One proposal upfront for design and construction and that's the price you pay — no hidden charges or scope gaps.



### WHY DESIGN-BUILD WITH INTERSTATES

### Nobody's done it longer. And nobody does it better.

You're managing multiple projects and you have a lot on your plate. Bring us your most complex electrical Design-Build challenges. We've got you covered with the engineering, project management, and technical expertise it takes to deliver the best solution. Partner with Interstates and be completely confident your project will be finished on schedule. On budget. And on target with your needs. No matter what.

#### LOWER COSTS. HIGHER CONSTRUCTABILITY.

### Maximize your project's usability and don't pay any more than you have to.

With Interstates, you get the recognized specialists in electrical design, construction, and automation for less than bidding all three separately. This combined experience means the projects we design are more constructable and deliver substantial cost savings.

### MORE ACCURACY. LESS GUESSWORK.

### We can make the most complicated project simpler for you.

Our exclusive InterTrak™ software was intentionally developed to make the industrial, electrical Design-Build process seamless, transparent, and accurate. It allows the entire team to view project status in real time — improving collaboration, schedule reliability, speed, and client reporting.

#### LESS RISK OF DOWNTIME

### Delays are costly. Just a few hours of downtime can be catastrophic for your business.

Interstates is a partner that is 110% committed to keeping you operating. When you choose us, we answer the phone 24/7 — not even a holiday will keep us from getting you the support whenever and wherever you need it.

## FINANCIAL AND SCHEDULE RELIABILITY Nobody likes surprises.

Our decades of experience perfecting the industrial, electrical Design-Build process makes us more reliable at every step of your project — eliminating design gaps, construction delays, and scope creep.

#### **BUILT-IN PROBLEM-SOLVING**

### The freedom to pursue a better way is built into our culture.

We don't settle for the status quo — we're constantly innovating to look for new ways to save you time and money at every step of your project.

### **EXCEPTIONAL SAFETY**

### We know safety on your jobsite can keep you up at night.

Our jobsite safety track record is often the highest the client has ever seen. We not only ensure our people work safely — we set the standards for the entire project team.

### SEAMLESS REPLICATION AND CONSISTENCY ACROSS MULTIPLE LOCATIONS

### Save substantial time and money by not having to start at ground zero.

No matter where you're operating around the country, we will manage your project seamlessly and ensure that we're maintaining the consistency of your specifications at every facility. We've been doing this for decades — don't take the risk with less experienced firms.

### HIGHLY EFFICIENT CONSTRUCTION METHODS

#### We find solutions early to optimize your budget.

Our construction team is involved upfront, so we can look for opportunities to leverage offsite manufacturing early in the design process. Prefabrication cuts installation time and minimizes trade stacking, increasing efficiency and safety on your jobsite while eliminating risk of labor availability.





The project was a success as a result of the total team effort and the partnership that was developed. I have worked with many electrical design-build contractors nationwide and was impressed with the Interstates team assigned to this project; as they had the experience and construction knowledge needed to meet the project goals. The professional way your people planned the work and followed it through to completion was greatly appreciated."

- Corporate Engineer of a Fortune 500 Food Processing Corporation



HAVE A PROJECT IN MIND OR WANT TO LEARN MORE? LET'S TALK. 800.827.1662



